

NEW CORPORATE GAME

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In any Corporate world, as one scans one would find that there are some who rise faster than others, inspite of having a "not so best" ability / quality. The age old adage

$$\begin{array}{rclcl} \text{Hardwork} & + & \text{Excellence} & = & \text{success} \\ \text{i.e.} & & 20\% & + & 80\% & = & 100\% \end{array}$$

does not hold good today in this hi-tech electronic world.

What is valid today is

$$\begin{array}{rclclcl} \text{Hardwork} & + & \text{Excellence} & + & \text{Strategy} & = & \text{Success} \\ \text{i.e.} & & 10\% & + & 10\% & + & 80\% & = & 100\% \end{array}$$

What is this strategy? In this article we would like to enunciate a 20 point programme strategy for rising high in the Corporate world.

A quick glance at the people who have risen in the Corporate world result in identifying people who have adopted the various strategies mentioned below and are today in the **FAST TRACK** of Corporate World.

1. All jobs are difficult and not easy:

No job howsoever easy it may be is simple. There are several parameters to be looked into, the effect of one parameter on the other has to be studied. If there are 5 factors, then there are atleast 10 combinations/effects which have to be studied.

2. Submit the assignment to your boss only at the deadline/timed fixed:

This is one of the most important rules of the game. The minute a job is submitted before the deadline, the boss starts contributing to the success of the assignment by changing the indefinite article "a" to the definite article "the", thus adding to your work/load.

3. Never volunteer to take on additional work, unless there is a clear and specific reward (tangible / intangible) attached to it

Otherwise you are liable to become a good perenially available donkey on whom all inconvenient assignments can be given, (Ofcourse in the interest of the organisation !!) Again if you have to volunteer, then volunteer for those jobs, which would bring you in close contact with people who matter.

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